



**PPE Supplies and Price Increases
Effective December 2020**

Valued Customers,

As COVID-19 protection needs continue, the global demand for single use gloves and other PPE supplies is surpassing the global supply. Not surprisingly, Government and Medical demand is unprecedented and those entities have priority over all other industries. The single use glove packagers are experiencing record price increases from their third-party suppliers because of rising raw material costs and the overwhelming demand. We believe this situation, and the resulting shortage of inventory, will continue well into 2021.

To date, our organization has managed through the supply issues by doing our best to make sure all customers get some of what is available. We have also managed to contain price increases through smart buying, but that situation is changing.

As vendors continue to announce increases they are offering no ability to place protection orders prior to the increase and they will not honor old prices on backorders. Therefore, all orders, both new and existing, that ship will be at the new prices. We will update your pricing each month as inventory becomes available.

An ALCO Sales or Care Associate will be contacting you to review your open backorders and new pricing. At that time, you will have the opportunity to cancel any backorders should you not want them at higher prices. We fully understand the financial impact of these increases but have no choice in this COVID-19 Global Supply Chain situation.

As always, we value each and every one of you, not only as customers but with fullest respect and concern for your safety and health in today's environment.

Stay safe. Stay encouraged.